

STANFORD
GRADUATE
SCHOOL OF BUSINESS



MICHELE J. GELFAND, PH.D.
*John H. Scully Professor of
Cross-Cultural Management*

Michele Gelfand seeks to fill a position for a postdoctoral researcher to join the Culture lab at Stanford Graduate School of Business. The postdoc will collaborate with Dr. Gelfand on projects related to culture, trust, conflict, negotiation, stigma and forgiveness, among other topics studied in the culture lab. This is a one-year position, renewable for a second year, assuming performance at or above expectations.

The ideal candidate will have a PhD in social or organizational psychology/ organizational behavior or related field, be proficient with experimental and field methodologies, and have strong knowledge of statistics, including multilevel modeling and experience analyzing big datasets (e.g., longitudinal modeling, cross-cultural and archival data, analyses of social media data, among others) and/or computational modeling. The position will involve substantial input on the development of projects and co-authored work with the PI. It will also involve some work coordinating existing research projects, including working with doctoral students and research assistants.

The desired start date of the position is August 15, 2025, and completion of the PhD degree is required before the appointment starts. If hired, the applicant will be a member of the Organizational Behavior group at Stanford GSB and will be able to participate in group seminars, workshops, and informal knowledge sharing. The position comes with health benefits and access to Stanford resources.

Required Qualifications:

PhD in a social or organizational psychology or organizational behavior or relevant field
Interest in cross-cultural psychology
Exceptional written and oral communication skills
Exceptional quantitative skills
Conscientious, self-motivated, and organized
Ability to work with others

Required Application Materials:

A cover letter describing your interest in and qualifications for this position
Up to three writing samples that demonstrate your expertise and fit for the position
The names and contact information of up to three letter writers

For best consideration, all materials should be sent to gelfandpostdoc2025@gmail.com by April 9, 2025.

The expected base pay range for this position is \$75,000 - \$85,000. The pay offered to the selected candidate will be determined based on factors including (but not limited to) the qualifications of the selected candidate, budget availability, and internal equity. The position comes with health benefits and access to Stanford resources."

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